



HEDWIG AND
ROBERT SAMUEL
FOUNDATION



ANNUAL REPORT 2019

"Give youth a chance"



Who we are and what we do

About Samuel Foundation

Hedwig and Robert Samuel Foundation was founded in 1932 by a merchant couple from Düsseldorf of the same name. It is a non-profit foundation under private law which focuses on supporting economically disadvantaged young people in the area of technical education. For over 25 years, we have been initiating and implementing our own projects for technical education and have been mainly working in Central America and Asia.

We also cooperate with other aid organisations at home and abroad. The headquarters of the foundation is located in Düsseldorf. The foundation has its own branches and centres for technical education in its project countries.

The foundation's activities are mainly financed through the income generated from the administration of the foundation's properties.

Organizational Structure

Headquarters
Düsseldorf
Germany

Board

Chairman of the Board: Martin Barth
Board Members: Karin Reuter, Michael Barth
Employees: 5

Branch
New-Delhi
India
Samuel
Foundation
Charitable India
Trust
Direction: Neha
Tewari
Employees: 14

Branch
San José
Costa Rica
Direction: Wilber
Pérez
Employees: 18

Branch
Managua
Nicaragua
Direction: José
Flores
Employees: 21

Kid gGmbH
Düsseldorf
Germany
Founding Partner
with a one-third
share
Employees: 42



Who we are and what we do

The technical education of the Samuel Foundation—holistic and sustainable

In our centres, we provide economically disadvantaged adolescents and young adults with the opportunity of receiving a professional and holistic technical education based on the model of the German dual system. The different training courses lead to professional qualifications. In addition to subject-specific theoretical and practical blocks, the full-time training includes compulsory English, Computer and personality development courses. These additional courses help to strengthen the students' self-confidence and motivation as well as prepare them ideally for the demands of the job market in their countries. The training is completed by a three-month mandatory apprenticeship in one of the companies or firms that cooperate with the foundation. Thanks to this cooperation network, we regularly succeed to place over 90% of our graduates in qualified employments.

The foundation awards scholarships for the full-time technical education programmes which are free of charge for the students. In addition, we also offer part-time vocational training courses—these are financed through the contributions of the participants, cooperating organisations or public institutions.

Requirements for receiving a scholarship

In order to receive a scholarship from the Samuel Foundation, applicants must meet the foundation's selection criteria regarding age, high school diplomas, economic need as well as successfully complete the foundation's application process.

Our training courses

We consider the current demands and perspectives of the respective job markets in order to select and design training courses.

Costa Rica | Nicaragua

- Car Mechanics
- Refrigeration and Air Conditioning Technology
- Accounting Assistance
- Administrative Assistance

Training Period: 19 months including a three-month apprenticeship

Extra: Night and short courses

India

Dress Designing and Quality Control

Training period: 15 months including a three-month apprenticeship



Developments 2019 | Germany

In 2019, the specialist inpatient facility “KiD (Kind in Düsseldorf/Child in Düsseldorf) – Help for Children Victims of Violence” celebrated its 25th anniversary. The Hedwig and Robert Samuel Foundation is a founding partner of this institution with currently 42 employees and has supported its work from day one. KiD provides help to children who have experienced physical, psychological, and sexual abuse and are temporarily or permanently unable to live with their families of origin.

This specialist facility counts, on the one hand, on a crisis group for the diagnosis and therapy of eleven inpatients at a time. The group takes in children between the ages of 4 and 12, who are suspected to have been mishandled or abused, and works with them for a maximum period of six months. KiD provides these children and their families with new perspectives in Düsseldorf. All the diagnostic findings obtained from the work with the children and their families or reference systems are thoroughly documented. The results from the diagnostics lead to differentiated recommendations for an accurate follow-up care.

On the other hand, KiD counts on a socio-therapeutic group home. Here, seven adolescents have been admitted whose experiences of violence have affected them on the emotional level to such an extent, that a long-term, individual, therapeutic treatment has to be ensured. In this group home they are given the necessary assistance in order to find a new place in life where they feel safe and can count on KiD’s support in further decision-making processes.

During its 25 years of existence, a total of 479 children victims of violence have been looked after in this specialised facilities.



The Chairman of the Board, Martin Barth

Hedwig and Robert Samuel Foundation
Königsallee 14
40212 Düsseldorf | Germany

Phone: 0211 – 13 866 66
E-Mail: info@samuel.de

Chairman of the Board: Martin Barth



Developments 2019 | Costa Rica



Population
5.048.000

Source: World Bank



Capital: San José
Population: 1.648.000

Source: INEC – National Institute
for Statistics and Census



Human Development Index
Rank 62 out of 189

Source: UNDP – United Nations
Development Programme

Country

In economic terms, Costa Rica has developed very positively in recent years and is considered a role model in Central America regarding environmental and climate protection. This country aims at becoming completely climate neutral by 2050. Despite these ambitious goals and the overall economic upswing, educational opportunities, incomes, and wealth are still very unevenly distributed. Poverty, lack of prospects, and youth unemployment are pressing problems, especially in the constantly growing peripheral neighbourhoods of San José. Around half of the people under the age of 35 have neither a high-school diploma nor a professional qualification (upper secondary education). Since 1996, economically disadvantaged young people have been given the opportunity to complete a high-quality technical education at the Samuel Foundation in San José, and improve in this way their future prospects in a sustainable manner. In our training centres, we offer four training programmes: Refrigeration and Air Conditioning Technology, Car Mechanics, Accounting Assistance, and Administrative Assistance.

Our Work

At our branch in Costa Rica, 100 young adults successfully completed their full-time technical education in one of our four programmes and 80 participants completed one of the evening courses on offer.

Our centre for technical education was selected by the German Society for International Cooperation, as part of one of its international environmental projects, the Green Cooling Initiative, to hold Train-the Trainer-Courses for other organisations on “Safe Handling of Hydrocarbons in Refrigeration and Air-Conditioning Technology”.

At the end of the year, the foundation ceased its commitment to two children’s homes in San Isidro de El General/Pérez Zeledón. The operations were handed over in full to the state child protection authority (PANI), with which the Foundation had jointly run the facilities since 1991.

In the area of property administration, the foundation launched an important new project: the construction of an office and commercial building in San José, with the purpose of financing current and future projects in the region. On the one hand, the project aims at improving the capital yield situation of the foundation and on the other hand, it seeks to avoid the risks associated with exchange rate fluctuations. The building is scheduled to be completed and rented in 2021.

Branch in Costa Rica

Frente a Plaza San Gabriel | Calle Blancos
San José | 10803-Costa Rica

Phone: +506 2256 6080

E-Mail: samuel-costarica@samuel.de

Country Director: Wilber Pérez



Developments 2019 | India



Population
1.366.000.000

Source: World Bank



Capital: Delhi
Residents in the capital
area: 16.800.000

Source: India Census 2011



Human Development Index
Rank 131 out of 189

Source: UNDP – United Nations Development
Programme

Country

It is estimated that more than 28 million people currently live in Delhi metropolitan area. Despite the continued economic growth in India, still more than two million people in Delhi live in slums, without access to clean drinking water or sanitary facilities. Most of those affected have neither received an adequate education nor a professional training. Therefore, 70% of the Indians under the age of 35 have neither a high-school diploma nor a finished professional qualification (upper secondary education); early school dropout is very common. Since 1993, the Samuel Foundation has devoted great efforts in India to allow young people to find a long-term exit from poverty and lack of prospects. At its two locations in Delhi, the foundation offers young people the opportunity to complete a technical education in the field of Dress Designing and Quality Control. As the textile industry is an important sector in India's economic development, a solid vocational training in this field offers attractive long-term opportunities in the job market.

Our Work

In India, 93 young women and men successfully completed their technical education in "Dress Designing and Quality Control". This year, in the context of their mandatory social activities, some of the students rehearsed a choreography together with young inmates from the Tihar prison in Delhi and performed it in front of an audience. In addition, the branch in Delhi conducted a large donation drive in December. More than 1.500 items of clothing, created by the students in the course of their technical education, were distributed directly on the streets of Delhi's poor neighbourhoods to homeless and sick people as well as in emergency shelters, donated to paediatric patients in a hospital and to needy children in a primary school. The social commitment was an enriching experience for the students, with impressive interpersonal encounters.

Branch in India

Samuel Foundation Charitable India Trust
C 5 1st Floor
Om Vihar | Uttam Nagar
Opposite Metro Pillar No. 700
New Delhi 110 059 | Indien

Phone: +91 11 253 354 53
E-Mail: samuel-india@samuel.de

Country Director: Neha Tewari



Developments 2019 | Nicaragua



Population
6.545.000

Source: World Bank



Capital: Managua
Population: 1.066.000

Source: INDE - National Information
Institute for Development



Human Development Index
Rank 128 out of 189

Source: UNDP – United Nations Development
Programme

Country

As the ranking of Nicaragua in the Human Development Index suggests, the country is one of the poorest in Latin America. More than 40% of the population live on less than US\$ 1 a day. The socio-political crisis that has been affecting Nicaragua since 2018 has led to a severe economic recession. The gross domestic product fell by several percentage points for the second year in a row. The unemployment rate – especially among young people – rose sharply.

The Samuel Foundation has been working in the capital, Managua, since the early 1990s. In our training centre, we offer four training courses for young people: Refrigeration and Air Conditioning Technology, Car Mechanics, Accounting Assistance, and Administrative Assistance.

Our Work

In Nicaragua, 111 young people from our centre successfully completed their technical education. Due to the precarious economic situation, the number of training groups in the new academic year was reduced by one to four classes with a total of 100 students. In compensation for this, in the reporting year the foundation offered part-time, vocational training courses for the first time in Managua – as an alternative for those affected by the current critical conditions on the job market. In this context, 92 participants completed a vocational training course.

The vocational training course “Design and Manufacturing of Home Textiles” provides the participants with basic knowledge of self-employment in order for them to be able to contribute to their families’ income. Furthermore, we offer a course on “Repair and Maintenance of Motorcycles” in which the participants, who are professionally dependent on their means of transport, learn how to maintain them and make small repairs independently in order to save workshop costs.

In March, the students from the full-time technical education programmes took part in activities held by the Nicaraguan Ministry of Environment for the protection of the ozone layer. In addition, 25 students from the “Car Mechanics” programme completed a complementary, four-month, digital course on vehicle repair and maintenance, which was financed by KIA and the Casa Pellas car dealership group.

Branch in Nicaragua

Unidad de Propósito | Avenida Principal
“Augusto César Sandino”
Contiguo a la Terminal de Buses 105
Apartado Postal 5317 | Managua | Nicaragua

Phone: +505 22631243
E-Mail: samuel-nicaragua@samuel.de

Country Director: José Flores

The year 2019 in Numbers | Data | Facts

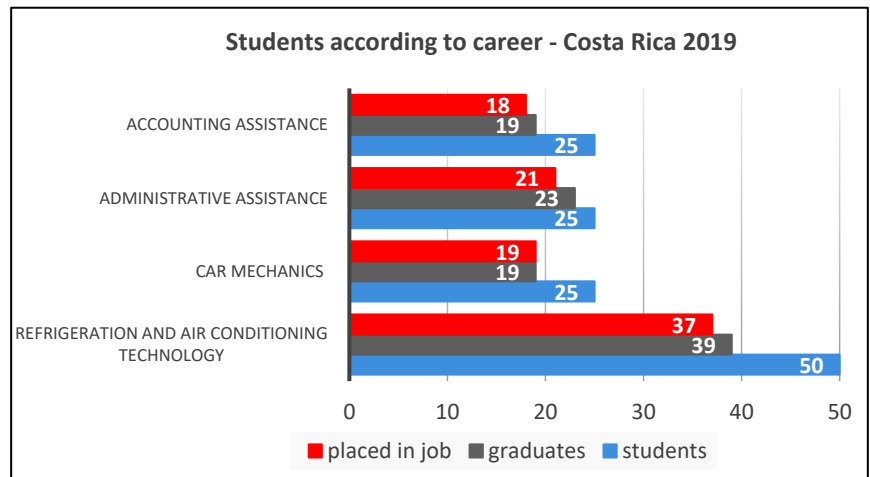
Graduate and placement figures

In the reporting period, a total of 304 students successfully completed their full-time training with a duration of 15 and 19 months respectively. Additionally, 80 students successfully concluded one of the evening courses offered during this period in Costa Rica and 92 participants completed a vocational training course in Nicaragua. A total of 268 graduates from the full-time courses were placed in permanent jobs or pursued advanced training courses. This figure represents 88 % of those who successfully graduated and 75 % of those who originally started the training.

The figures in detail:

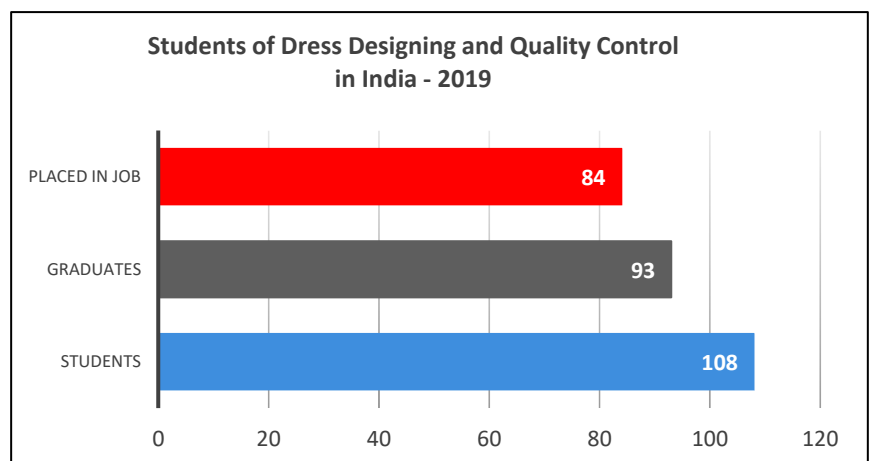
Costa Rica

In Costa Rica, 100 young adults (out of the 125 who originally started) successfully completed their 19-month training. After passing their exams, we were able to place over 95% of the graduates in the primary labour market within six months.



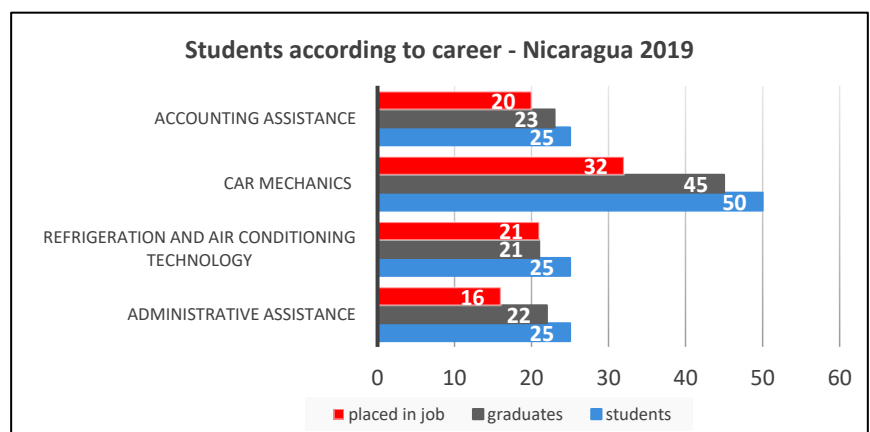
India

In India, 93 young adults (out of the 108 who originally started) successfully completed their 15-month training. After passing their exam, we were able to place 90% of the graduates in the primary labour market within three months.



Nicaragua

In Nicaragua, 111 young adults (out of the 125 who originally started) successfully completed their 19-month training. After passing their exam, we were able to place over 80% of the graduates in the primary labour market within six months.

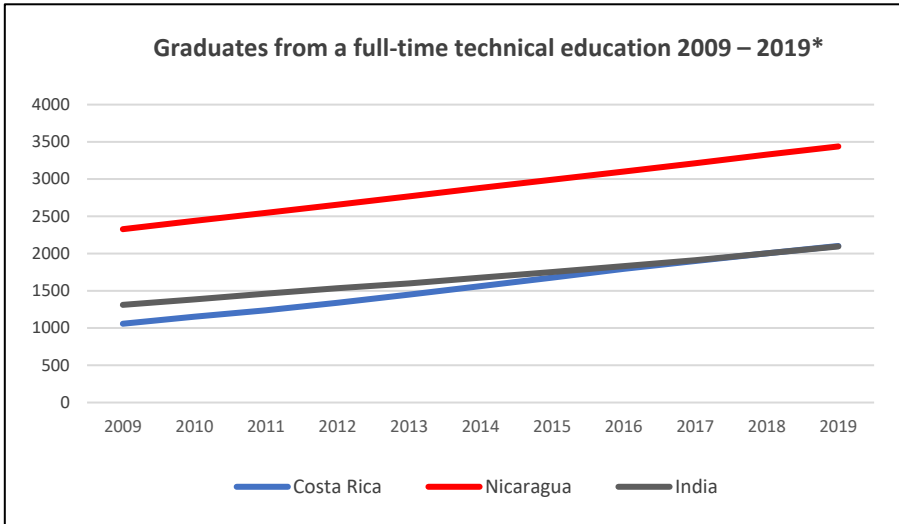


The year 2019 in Numbers | Data | Facts

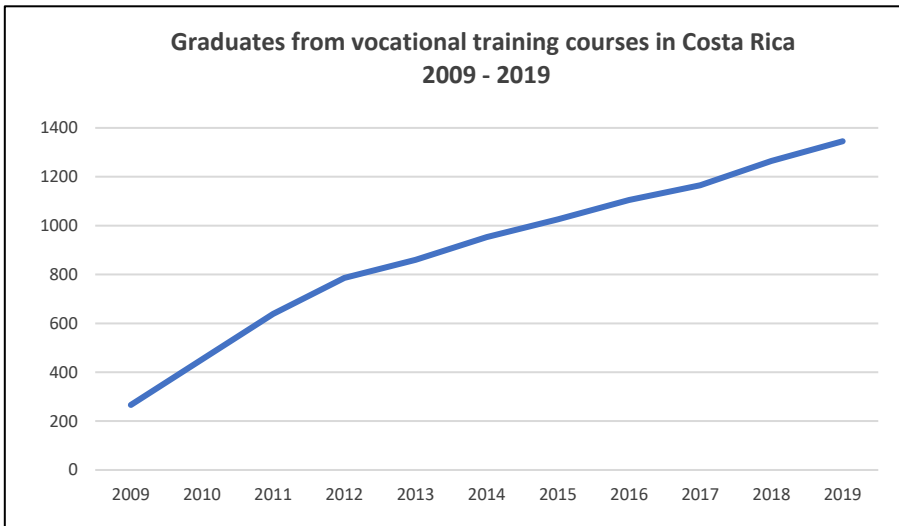
Overview of the development of our graduate figures

Thanks to the Samuel Foundation's educational work of almost three decades, we have been able to show many young people a sustainable and long-term way out of poverty. From the beginning of our activities in our project countries up to 2019, around 2.100 students in each India and Costa Rica, and more than 3.400 in Nicaragua have successfully completed their training.

In the past ten years, more than 1.040 students in Costa Rica, 1.100 in Nicaragua, and 780 in India have successfully completed their full-time technical education. Since 2007 we have also been offering evening courses for vocational training in Costa Rica. In the last ten years, we have trained a total of approximately 1.340 participants in various courses of this modality.



*The starting numbers are based on the number of successful graduates up to that point.



Finance | Profit and Loss Account

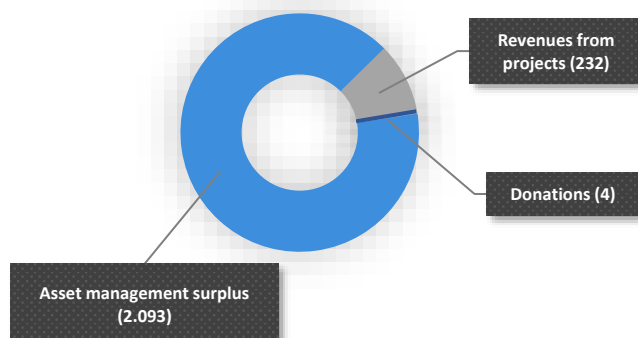
Profit and Loss Account 2019	
Revenues 2019	
Surplus from property administration	2.093.051 €
Revenues from projects	231.518 €
Donations	4.211 €
Total	2.328.780 €
Expenditures 2019	
Expenditures project funding in Germany and abroad	1.234.704 €
Expenditures project supervision	265.506 €
Public relations and fundraising expenses	101.427 €
Administration expenses	124.228 €
Exchange rate conversion, interests and depreciation	47.649 €
Total	1.773.513 €
Annual surplus	555.267 €

Auditor's report

After the final results of the audit performed by the company Securia GmbH were obtained, the present balance sheet and income statement were issued with an unqualified audit opinion.

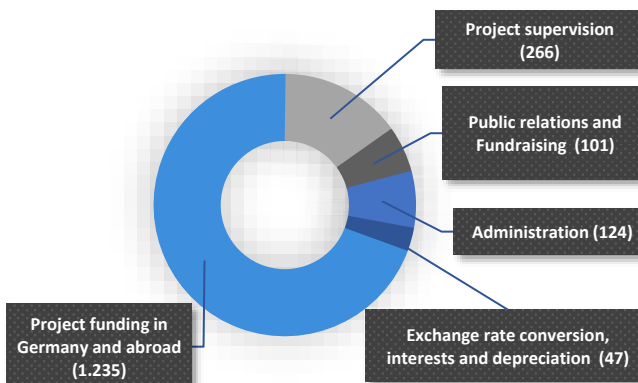
Source of funds	in thousands €	in percent
Surplus property administration	2.093	89,9%
Revenues from projects	232	9,9%
Donations	4	0,2%
Total	2.329	100%

Revenue 2019 (Figures in thousands €)



Use of funds	in thousands €	in percent
Project funding in Germany and abroad	1.235	69,6%
Project supervision	266	15,0%
Public relations and fundraising	101	5,7%
Administration	124	7,0%
Exchange rate conversion, interests and depreciation	47	2,7%
Total	1.773	100%

Expenditures 2019 (Figures in thousands €)



Finance | Balance Sheet as of December 31st, 2019

ASSETS	
A. CAPITAL ASSETS	
I. Intangible assets	- €
II. Tangible fixed assets	22.651.510 €
III. Financial assets	102.258 €
B. CURRENT ASSETS	
I. Inventories	4.580 €
II. Receivables and other assets	95.125 €
III. Cash in hand, bank balances and deferred income	3.345.528 €
TOTAL ASSETS	26.199.002 €

LIABILITIES	
A. EQUITY	
1. Foundation capital	20.090.107 €
2. Retained earnings	3.806.800 €
3. Profit carried forward	212.914 €
4. Annual surplus	555.267 €
B. ACCRUALS	50.772 €
C. LIABILITIES	1.483.142 €
TOTAL LIABILITIES	26.199.002 €



HEDWIG AND
ROBERT SAMUEL
FOUNDATION

Headquarters

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www.samuel.de

Donations Account

Deutsche Bank
IBAN DE 43 3007 0024 0390 8050 05
BIC DEUTDE33HAN